

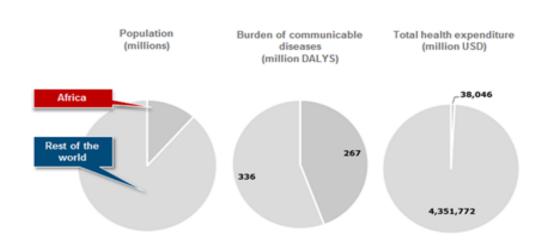
### Facts on health in Africa

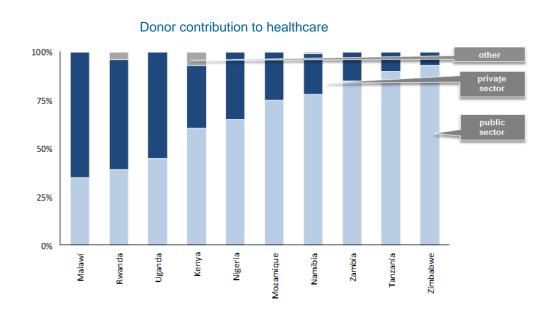
### High burden of disease

- More than 15% of the world's population
- 47% of the burden of communicable diseases, 25% of global health burden
- Less than 1% of global health expenditure

#### **Public – Private Mismatch**

- Donors focus mainly on the <u>public</u> sector
- 50% of care is provided by the <u>private</u> sector
- And: private investments often "Crowded Out"



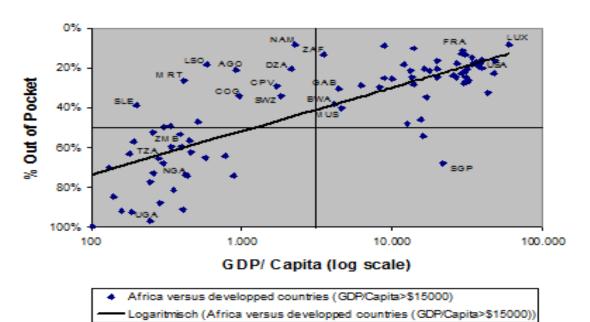


### Facts on health in Africa

### **High out-of-pocket expenditure**

- 50% of health expenses paid out of pocket
- Only 4% of population covered by insurance

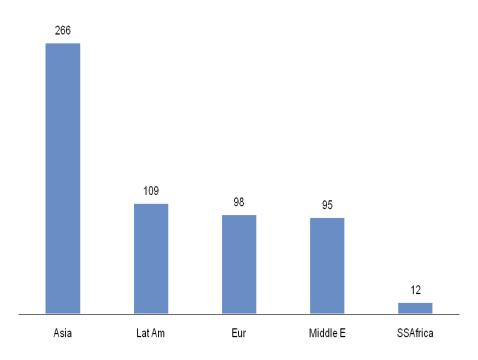
#### % Out of Pocket Expenses of Total Health Expenditure versus GDP per capita



#### Lack of investments

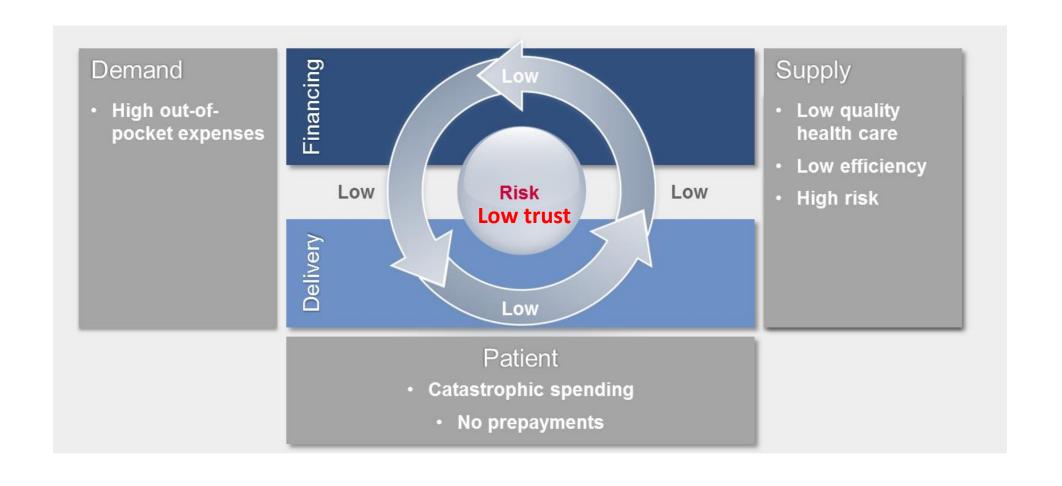
From 1997-2007, IFC invested only USD 12M in Sub-Saharan Africa out of USD 12.8B World Bank Group spending on healthcare (0.01%)

Size of IFC's investments in health by region (loans & equity)\*



<sup>\*</sup> Source: Improving effectiveness and outcomes for the poor in health, nutrition & population, World Bank 2009

# Facts of health in Africa: how does this impact healthcare in SSA?



# Facts on mobile technology in Africa: leapfrogging economy development



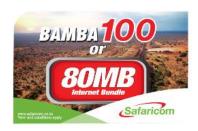
# Approach: connecting people through a mobile health wallet



### **Mobile Telephony:**

Store and exchanging messages

(used by 85% of population)





### **Mobile Accounts:**

Store and exchanging entitlements

(no bank account needed!)





### **Mobile Health Wallets**

Store and exchanging entitlements for healthcare (through a mobile health contract)

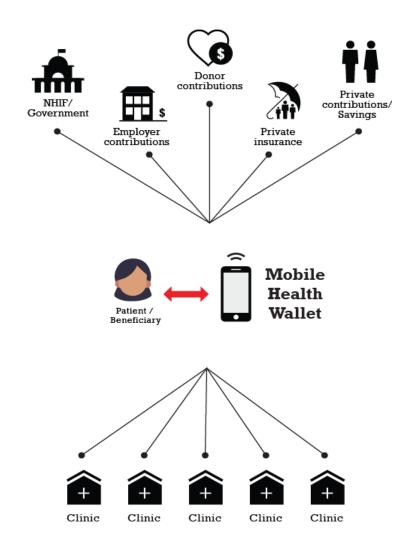


# Approach: pooling all different types of funding together for access to better care

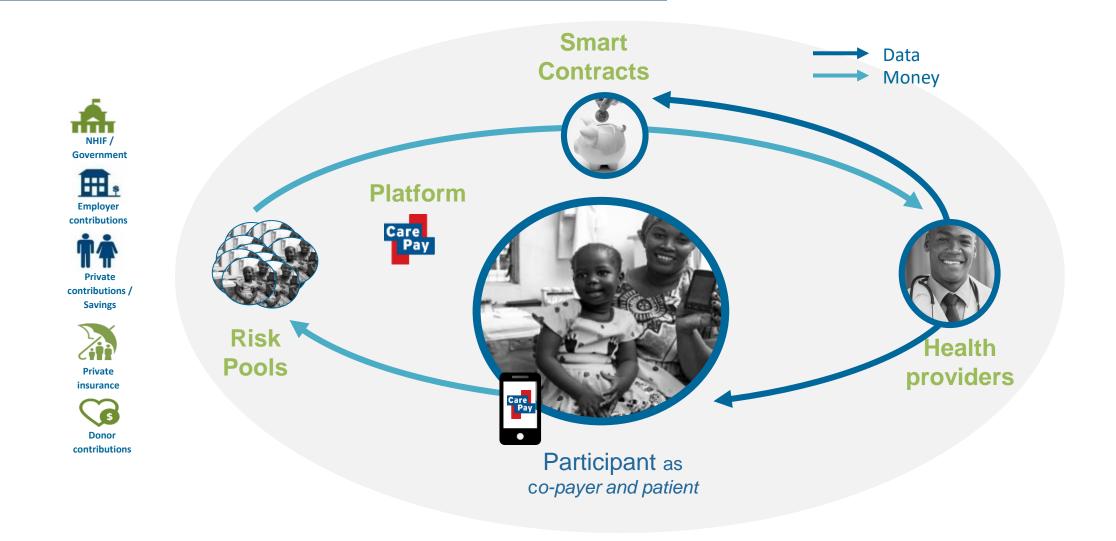
#### From this situation...

# NHIF/ Clinic Government Employer Clinic contributions Clinic Private contributions/ Savings Clinic Private insurance Clinic Donor contributions Patient / Beneficiary

#### ... to this situation



# Approach: enabled by a standard mobile payment platform

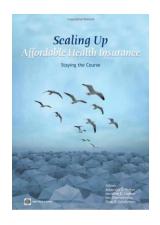




## Basic principles

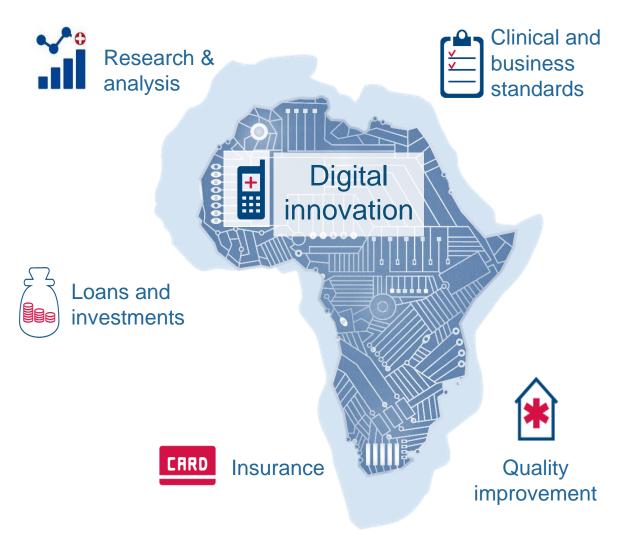
- Health is a (semi) public good which requires large government intervention.
- But in many countries, the state has limited capabilities and health care is characterized by high out of pocket expenditures.
- In these countries, the private sector is by default the main actor but it is nevertheless often neglected.
- Especially at the Base of the Pyramid, health care services suffer from distrust issues. Therefore the supply side needs to function before we can address demand side issues like prepayments, risk and solidarity mechanisms.
- Our focus is to structurally increase the total amount of money in the health system. This requires higher quality of care, more skills, access to private capital for healthcare providers, better policies and regulatory frameworks.
- We do this through making use of new technology, quality standards, risk reduction (through risk pooling and risk transfer) and the establishment of investment funds and operational research.







### Overview of activities



# Goal by 2025

Enabling health insurance and other forms of risk pools that give access to basic care for 100 million people in Africa

#### **Data and Technology**

- First digital platform (M-TIBA) for pooling and managing funding for health care in Africa; >1 million people and 450 clinics are connected.
- Digital income mapping based on mobile phone usage

#### **Health Insurance**

Support states/countries by designing and improving insurance:
Ghana, Nigeria, Kenya & Tanzania

### **Quality Improvement (SafeCare)**

- First accredited quality system for health providers in resourceconstrained settings
- Standards for quality improvement institutionalized in 3 countries; > 3,500 clinics assessed

#### **Medical Credit Fund**

- First loans fund for health SMEs delivered through local banks
- Loans and business support to >2,000 healthcare providers

#### Research

 Model for impact evaluation into access to health care (based on health insurance) developed

## Some international awards & recognitions

- G20 SME Finance Challenge, received from President Obama (2010)
- ImpactAssets 50 (2013, 2014)
- US Government OPIC Impact Award for Access to Finance (2014)
- SME Finance Innovation Award (2014, 2nd place)
- A Grand Challenge for Development, Saving Lives at Birth People's Choice Award (2014)
- World Economic Forum- Model for Leapfrogging Health Systems (2014)
- OECD Prize for Taking Development Innovation to Scale, Finalist (2014 & 2015)
- Financial Times/IFC Transformational Business Award in Health (2016 & 2017)
- World Economic Forum Technology Partner CarePay/M-TIBA Digital Platform (2018)





